

Tabulation of Proposals*

Purchasing Office Solicitation No.: 2013-015 (banking services)						
Notice to Proposers published in the 2/28/13 Williamson Herald on:						
Number of vendors that were notified of / that 23 / 10 responded to this request for proposals:						
Date and time proposals due and publicly 4/9/13 2:00 PM opened:						
Present at opening of proposals: Julia Suddath and Vickie Manning of Pinnacle Bank; Mike Lowe of the City of Franklin Finance Department; Dee Settle, Suzanne Ward and Brian Wilcox of the City of Franklin Purchasing Office						
Target meeting of BOMA at which 5/14/13 recommendation will be considered:						
Proposals received from:	Proposal No.:	Description of proposal	Does the proposer take any exceptions to the City's procurement solicitation?	Average points (out of a possible 100) allocated by proposal evaluation team (utilizing selection criteria and relative weighting as listed in RFP):	Payment terms:	Proposal and associated pricing is valid through:
Bank of America, N.A. 414 Union Street Nashville, TN 37219 Tom Boyd, Senior Vice President 615 749-3618 Thomas.boyd@baml.com	1 of 2	Banking services Earnings & fees separated	Yes (use of subcontractors, liability for damages, indemnification, provision of courier services, assignment of rights, precedence of CoF Std. Procurement Ts & Cs, applicable law, choice of forum/venue, entire agreement)	85.50	net 30 days	07/09/13
	2 of 2	Earnings & fees combined		89.50		
Fifth Third Bank 424 Church Street Nashville, TN 37219 Ross Florey, VP , Relationship Manager 615 687-3140 Ross.Florey@53.com	1 of 2	Banking services Earnings & fees separated	Possibly (Proposal is conditional upon CoF acceptance of proposer's "Master Treasury Management Agreement" and proposer's "Treasury Management Services Terms & Conditions")	86.50	net 30 days	06/30/13
	2 of 2	Earnings & fees combined		85.50		
First Citizens National Bank 1304 Murfreesboro Road Franklin, TN 37064 Patti J. Butler, Regional Retail Sales Manager 615 790-0713 pbutler@firstcitizens-bank.com	1 of 1	Banking services (earnings & fees separated)	Proposer noted an exception which CoF considers acceptable	75.00	automatic debit from account	06/30/13
First State Bank 500 Corporate Centre Dr., Ste. 100 Franklin, TN 37067 Chuck Lanier, Regional President 615 224-7007 clanier@first-state.net	1 of 1	Banking services (earnings & fees separated)	Proposer takes no exceptions (Proposer requests a 90-day notice if termination is pending)	77.50	not indicated	06/30/13
First Tennessee Bank 511 Union Street, 4th Floor Nashville, TN 37219 W.A. (Pete) Stringer, Sr. VP, RM Public Institutions & Nonprofits 615 734-6516 WAStringer@ftb.com	1 of 1	Banking services (earnings & fees separated)	Proposer takes no exceptions	83.00	net 30 days	06/30/13

*Shaded proposal is the proposal scored highest by the proposal evaluation team

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Franklin Synergy Bank 722 Columbia Avenue Franklin, TN 37064 Al Gregory, Vice President 615 656-5890 al.gregory@franklinsynergy.com	1 of 1	Banking services (earnings & fees separated)	Proposer takes no exceptions (Proposer did not acknowledge receiving Addendum No. 2, and proposal did not include CoF Std. Procurement Terms & Conditions)	88.00	net 30 days	07/31/13
Pinnacle Bank 150 3rd Avenue South Nashville, TN 37201 Vickie Manning, Senior Vice President 615 744-3793 vickie.manning@pnfp.com	1 of 1	Banking services (earnings & fees separated)	Proposer takes no exceptions	93.50	direct debit for analysis fees	06/30/13
Regions Bank 315 Deaderick Street Nashville, TN 37238 Tamara Johnston, Senior Vice President 615 770-4405 tamara.johnston@regions.com	1 of 1	Banking services (earnings & fees combined)	Proposer takes no exceptions	88.00	net 30 days	07/30/13
U.S. Bank 333 Commerce Street, 9th Floor Nashville, TN 37201 Steven A. Chapel, Vice President 615 251-0783 steven.chapel@usbank.com	1 of 3 2 of 3 3 of 3	Banking services Earnings & fees separated Earnings & fees combined Same as opt. no. 2 but excludes lockbox services	Proposer takes no exceptions Option excludes lockbox services	76.50 86.50 not evaluated	net 30 days	06/30/13
Wells Fargo Bank NA 408 Franklin Street Huntsville, AL 35801 Ellie Sternberg, Vice President 256 551-4126 Ellie.sternberg@wellsfargo.com	1 of 1	Banking services (earnings & fees combined)	Yes / 3 (arbitration, limitation of liability & indemnification) (Proposer did not acknowledge receiving Addendum No. 2)	88.00	net 30 days	06/30/13

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